



Q3 2025



We are a modern investment banking firm focused exclusively on the digital economy

Flow Partners connects innovative companies with transformative sources of capital and advises management teams on strategic decisions.

We are headquartered in London, with presence in Miami, Berlin and Riyadh.





Fully integrated, end-to-end offering, to make sure you get the best possible outcome



M&A

We support bootstrapped and financially backed entrepreneurs who want to exit to a strategic buyer or a financial investor.

- › Sell-side M&A
- › Divestitures & Spinoffs
- › Restructuring



Capital Raising

We advise technology entrepreneurs to raise growth capital on optimal terms, at the right time and from best-fit investors.

- › Late-stage Minority VC
- › Growth Equity
- › Recapitalizations

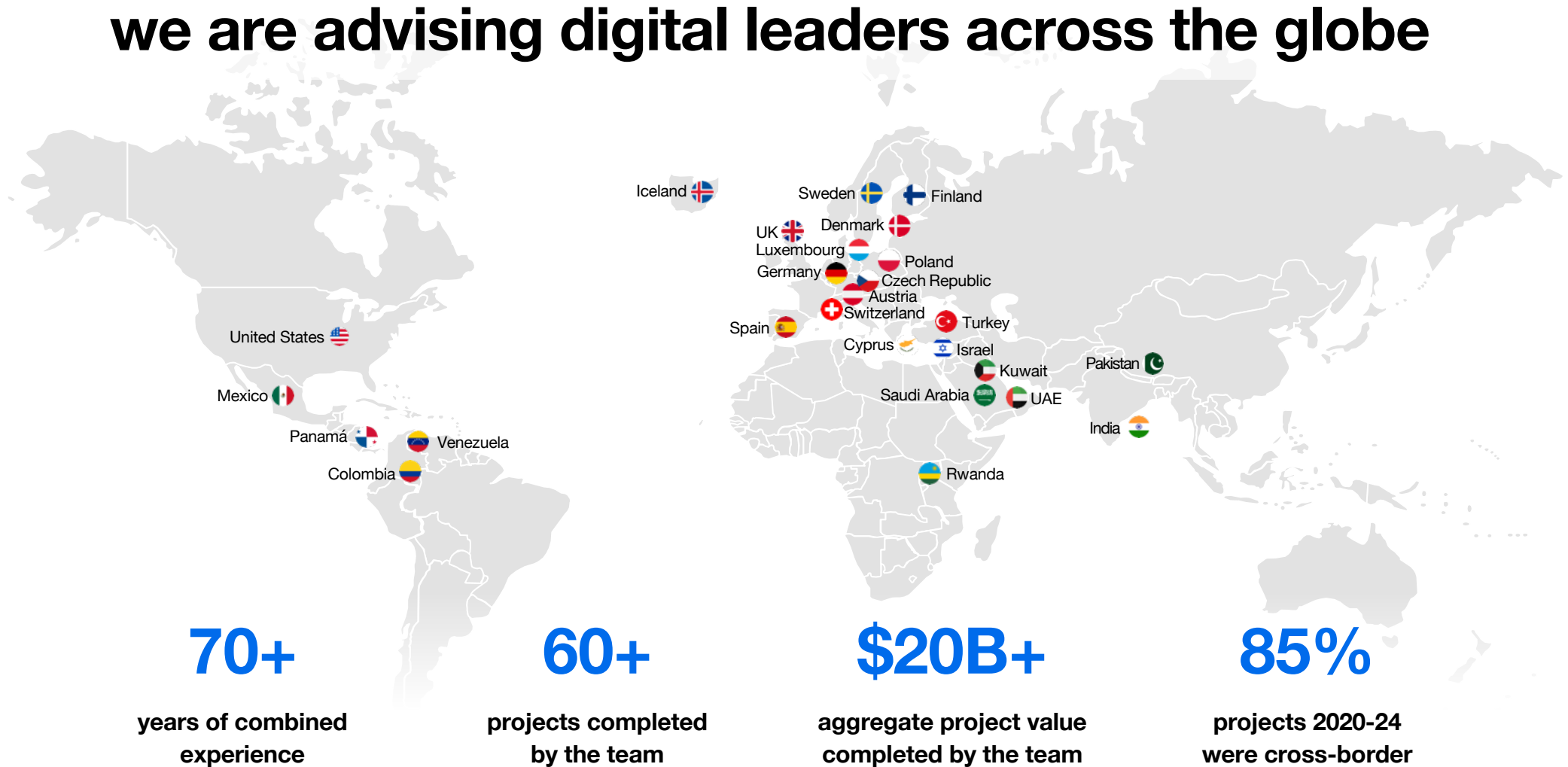


Financial Advisory

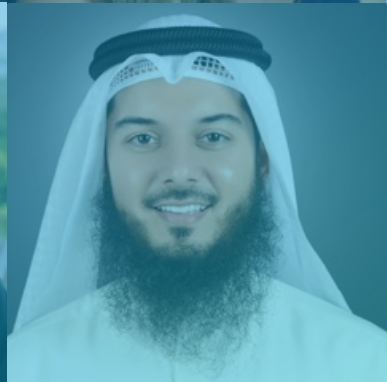
Building great companies takes time. We provide an independent voice on strategic decisions and help to solve operational issues.

- › Valuations
- › Fairness Opinions

From emerging markets to established economies, we are advising digital leaders across the globe









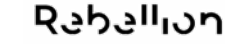





















Map represents completed and active engagements.



Recent track record

Our clients are the leading companies, investors and individuals transforming the digital ecosystem.

We run lean deal processes without unnecessary time-wasting and corporate red tape, and have worked closely with hundreds of successful companies across the entire growth cycle.

	acquired by		B2C Marketplaces
	acquired by		CRM Software
	acquired by		Software Testing
	acquired by		Neobanking
	acquired by		B2C Marketplaces
	investment from		B2C Marketplaces
	investment from		Ridesharing
	acquired by		Online Dating
	investment from		Cybersecurity
	investment from		Financial Software
	investment from		Mobile Gaming
	acquired by		Online Lending
	investment from		Cybersecurity
	investment from		B2B Marketplaces

We live and breath tech – unparalleled domain expertise across all key digital niches



Consumer Internet

- › Consumer Subscription Platforms
- › Gaming
- › News & Online Content
- › Online Learning
- › Online Dating & Social Networks
- › Digital Adult Entertainment



E-Commerce

- › Consumer Marketplaces
- › B2B Marketplaces
- › Inventory-Based E-Commerce
- › Classifieds
- › Lead Generation
- › Direct-to-Consumer Products



Digital Health

- › Digital Therapeutics
- › Digital Mental Health Solutions
- › EHR & Practice Management
- › Fitness & Wellness
- › Health Data & Analytics
- › Telehealth & Virtual Care



Financial Technology

- › FinTech Infrastructure
- › Neobanking
- › Online Brokerage
- › Lending Platforms
- › Online Payments
- › Insurance Technology



Industrial Technology

- › 3D Printing
- › Climate Technology
- › Industrial IoT
- › Industry 4.0
- › Robotics
- › Smart Manufacturing



Mobility & Travel

- › Autonomous Tech
- › Food Delivery
- › Ridesharing
- › Micromobility
- › Navigation & Mapping
- › Online Travel



IT Services

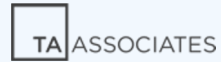
- › Cloud Services
- › Digital Advertising Agencies
- › IT Support Services
- › Market Research
- › Software Testing
- › Software Development



Software

- › Vertical SaaS
- › Horizontal SaaS
- › Cybersecurity
- › Cloud Infrastructure
- › DevOps
- › IT Operations Management

Close relationships with world's most prominent financial investors and strategic acquirers



LEFT LANE



EMK Capital



CAUSEWAY



SILVERLAKE

INVESTCORP



TCV

TURKVEN

83NORTH



ADDITION

Google

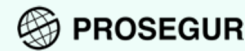


axel springer



Tencent 腾讯

Snap Inc.



Rakuten



Led by a team of tech experts with long-standing professional history together



Jan Brandes

Managing Partner

 Berlin

Heads DACH region, expert in media, ecommerce, marketplaces

30+ M&A and capital raising transactions completed with aggregate value of €10B+

Maastricht University



Olek Skwarczek

Managing Partner

 Miami  Warsaw

Co-leads efforts in the US and LatAm with focus on consumer

20+ projects completed across the US, Germany, Spain, Mexico, Colombia, UAE

Warsaw School of Economics (SGH)



Andres Caldera Radonski

Managing Partner

 Miami

Leads Latin American and US coverage with focus on fintech

Previously co-founded ugami, a fintech for gamers, prior to that product at Visa and M&A at Citi

Harvard Business School (HBS)



Nikhil Parmar

Managing Partner

 London

Heads UK, expert in B2B software, cybersecurity, industry 4.0

20+ completed engagements across the UK, Nordics, Germany Switzerland

London School of Economics (LSE)



Lukas Schlund

Managing Partner

 Riyadh

Leads coverage in the MENA region, focused on Saudi and UAE

Leads investments for Riyadh Bank, previously co-founded nuwo, a home office-as-a-service platform

KEDGE Business School, EBS

VISA

citi

LEHMAN BROTHERS

GP.Bullhound

NOMURA

HSBC

EY

KPMG

cinex



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